

FIGURES | FINLAND I&L | Q3 2025

Investor sentiment turned stronger in third quarter

I&L INVESTMENT VOLUME IN YTD 2025

€361 mn ттм

▼-54% (y-o-y %)

€214 mn YTD 2025

-57% (Y-o-Y %)

INVESTMENT MARKET KEY FIGURES IN YTD 2025

Cross-border share

Vs. 68% (5-year avg.)

Share of total investment

Vs. 14% (5-year avg.)

Number of transactions

Vs. 39 (5-year avg.)

HMA Share

Prime yield

- · · · · · ·

61%

5.40%

Vs. 45% (5-year avg.) Vs. 5.40% in Q2 2025

Investment market

- The industrial and logistics (I&L) sector has experienced a low investment volume of €214 million, representing 8% of the total investment. The majority of this investment (58%) came from international investors with over half (61%) concentrated in the Helsinki Metropolitan Area (HMA).
- The logistics prime yield remained stable at 5.40% during the quarter, while the prime warehouse yield stands at 6.75% and the prime light industrial yield at 7.75%. The outlook has strengthened across all sectors. Despite the low investment volume, the market is seeing increased activity as investors seek to deploy capital in the Finnish I&L market. Investor demand is well-diversified across multiple sub-sectors of I&L.
- Notable transactions during the third quarter included Slättö's acquisition of seven light industrial assets in the HMA, as well as Alea Partners and Alma Property Partners' purchase of a modern logistics property near the airport from Papru Invest Oy.

CBRE RESEARCH
© 2025 CBRE. INC.

Source: CBRE Research.



HELSINKI METROPOLITAN AREA KEY FIGURES

I&L completions (2024)

Prime gross rent (Q3 2025)

Vacancy rate (Q3 2025)

Vacancy rate for larger modern stock (Q3 2025)

. 87,000 sqm ≥ 13.5€/sqm/mth . . . 6.00%





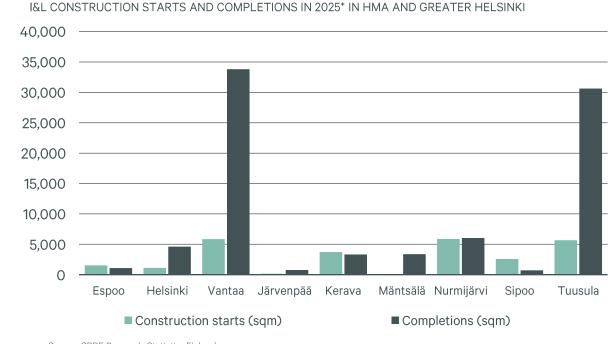
~100%

65,000 sqm (2023)

13.5€/sgm/mth (Q2 2025)

Occupier market & construction activity

- The Finnish I&L market is experiencing solid occupier demand, particularly for prime locations, attracting institutional capital into new developments. Despite modest level of new construction starts in 2025, there has been recently a robust pipeline of announced projects focused on modern, versatile logistics and industrial solutions.
- Logian, a joint venture of Keva and Mrec IM, has announced a plan to develope two projects in Pirkkala: a 20,000 sgm space for logistics and small-scale industrial use, and a 35,000 sqm facility for logistics, commercial, and office use near Pirkkala Airport. Additionally, S-Bank's Terrieri Kiinteistöt is developing a 14,500 sqm logistics facility for Lehtipiste in Tuusula.
- In 2025, 39,500 sgm of new I&L space has been completed in the HMA and 45,000 sgm in Greater Helsinki region. Notable completions include DHL Express's 16,000 sgm logistics center at Helsinki-Vantaa Airport and the first phase of Kesko's 89,000 sqm facility with further phases planned to be completed between 2025 and 2030.



Source: CBRE Research, Statistics Finland

^{*}Construction data coverage in 2025 is until July.

CONTACTS



Jussi Niemistö

Head of Research. Finland & the Nordics m +358 40 537 5760

jussi.niemisto@cbre.com



Olli Kantanen

Head of Valuation

& Advisory m +358 50 540 0805 olli.kantanen@cbre.com



Jouko Lehtonen

Head of Industrial & Logistics, Advisory Nordics m +358 50 362 1811 jouko.lehtonen@cbre.com



Jenna Häyrynen

Director, Industrial & Logistics, Capital Markets m +358 40 753 2871



Jouni Levo

Head of Capital Markets

m +358 50 083 4983

jenna.hayrynen@cbre.com jouni.levo@cbre.com

Looking for the underlying data? If you are an active CBRE ERIX subscriber, log in to the CBRE ERIX platform and access the underlying CBRE proprietary data. For more information on becoming a CBRE ERIX subscriber, contact jos.tromp@cbre.com.

© Copyright 2025 All rights reserved. Information contained herein, including projections, has been obtained from sources believed to be reliable, but has not been verified for accuracy or completeness. CBRE, Inc. makes no guarantee, warranty or representation about it. Any reliance on such information is solely at your own risk. This information is exclusively for use by CBRE clients and professionals and may not be reproduced without the prior written permission of CBRE's Global Chief Economist.

Photos herein are the property of their respective owners. Use of these images without the express written consent of the owner is prohibited.

CBRE and the CBRE logo are service marks of CBRE, Inc. All other marks displayed on this document are the property of their respective owners, and the use of such logos does not imply any affiliation with or endorsement of CBRE.

© 2025 CBRE, INC. CBRF RESEARCH