



Norwegian Industrial & Logistics (I&L) market

I&L INVESTMENT MARKET KEY FIGURES H2 2022

Prime yield

Investment volume

Share of total all-sector volume

Cross-border investment

Number of transactions

Largest single transaction

+ 55 bps H2 2022

V NOK 5.5 bn ∨ 13 %

NOK 0.6 bn 7 % of transactions





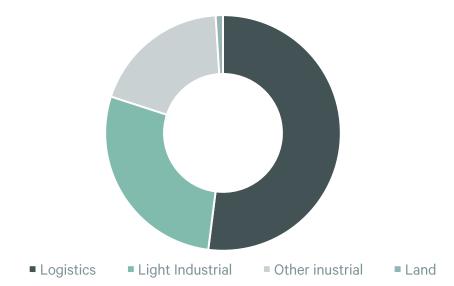
I&L investment market

Industrial & Logistics overtook Office as the most popular CRE investment sector in H1 2022, but activity slowed down in the second half of the year, with transaction volume dropping to NOK 5.5 billion.

Accelerating investor interest and rental growth expectations compressed I&L yields over the last few years, but prime yield has increased by 100 bps since the trough in Q1 2022. CBRE Investor Intentions Survey 2023 show that more than 50 percent of European investors expect a discount of at least 10 percent for Logistics assets compared to last year's pricing.

We expect yield levels to continue to edge upwards In the short-term and rental growth to moderate but remain above inflation.

I&I TRANSACTION VOLUME



Source: CBRE Research

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GREATER OSLO LOGISTICS OCCUPIER MARKET KEY FIGURES

Prime logistics rent H2 2022

▲ NOK 1800

+ 16 % YoY

Vacancy rate H2 2022



- 190 bps YoY

Logistics occupier market

Demand for logistics and warehousing space is driven by a strong occupational market, lead by third-party logistics businesses. Over the last three years, rising online sales activity has generated increased demand for logistics space as the e-commerce share of all retail sales grew from 10.6 percent in 2019 to 19.0 percent in 2022.

Increased demand has pushed vacancy levels down to 2.6 percent, while modern assets have an even lower vacancy. Both prime and average logistics rents have increased by 16 percent YoY. About 270,000 sqm of new stock was completed in 2022, whereas 40 percent is located in Vestby, about 40 minutes south of Oslo.

CBRE's European Logistics survey 2022 found that 63% of occupiers are willing to pay a green premium over market rent for certified facilities. Certification premiums were already observable through lower void periods.

Take-up in H2 2022



SELECTED TRANSACTIONS, H2 2022

	TENANT	PROPERTY	MARKET	SIZE (SQM)	PRIMARY USAGE
_	Onemed Services	Oslo Logitikkpark Gardermoen	Oslo North	19,800	Logistics
	Holship	Dyrskuevegen 44	Oslo North	19,500	Logistics
	Norsk Bibliotektransport	Dyrskuevegen 13	Oslo North	14,500	Logistics

PURCHASER	PROPERTY	MARKET	SIZE (SQM)	PRICE	PRIMARY USAGE
Asset Buyout Partners	27 industrial properties	Kristiansund, Stavanger & Mongstad	300,000	MNOK 650	Industrial
NREP Logicenters	Brennaveien 20	Oslo North	17,000	Undisclosed	Logistics
OroEiendom syndicate S	Økern, Oslo	6,500	Undisclosed	Logistics	

Source: CBRE Research

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