

FIGURES | FINLAND I&L | Q1 2024

I&L started the year as the largest sector

I&L INVESTMENT VOLUME IN Q12024

€617 mn ттм

▼-32% (y-o-y %)

€133 mn Q1/2024

+3% (Y-o-Y %)

INVESTMENT MARKET KEY FIGURES IN 012024

Cross-border share

Vs. 67% (5-year avg.)

Share of total investment

Vs. 12% (10-year avg.)

Number of transactions

HMA Share

Prime yield

Vs. 13 (5-year avg.)

66%

5.509

Vs. 45% (5-year avg.)

Vs. 5.50% in Q4 2023

T3/6 (1-0-1 /6)

Investment market

- In the first quarter of 2024, I&L had the highest investment volume among all sectors, with €133 million and 27% share of total investment. International investors were active as 77% of transactions were cross-border. A total of 66% of investments took place in the Helsinki Metropolitan Area.
- The pricing sentiment has become clearer in the I&L market, and the yield movement has stabilized. Two notable deals in the first quarter were Barings' purchase of Berner's logistics property in Vantaa, and the acquisition of a 3PL logistics development project in Bastukärr by Logian, a joint venture between Keva and Mrec Investment Management.
- According to CBRE's Nordic investor intention survey, the I&L is the most sought-after sector in the investment market, with 47% of respondents stating it as their preferred sector. Half of the investors reported focusing on modern logistics facilities in major cities. Investors are also seeking value-add properties, with 37% stating a focus on value-add properties. Alternative sectors that attract investor interest include cold storage facilities and data centers.

NOTABLE I&L TRANSACTIONS IN Q1 2024

LOGISTICS PROPERTY IN VIINIKKALA

Sale price: Conf.

Sale date: 2/2024

Buyer: Barings

Seller: International asset manager

Area: 39,000 sqm

Location: Viinikkala, Vantaa

3PL DEVELOPMENT PROJECT IN BASTUKÄRR

Sale price: Conf.

Sale date: 3/2024

Buyer: Logian

Seller: Unknown

Area: 20,000 sqm

Location: Bastukärr, Sipoo

Source: CBRE Research.

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HELSINKI METROPOLITAN AREA KEY FIGURES

Estimated I&L completions (2024)

Prime gross rent (Q1 2024)

Vacancy rate (Q1 2024)

Vacancy rate for larger modern stock (Q1 2024)

80,000 sqm > 13.5€/sqm/mth △

4.50%

<100%

65,000 sqm (2023)

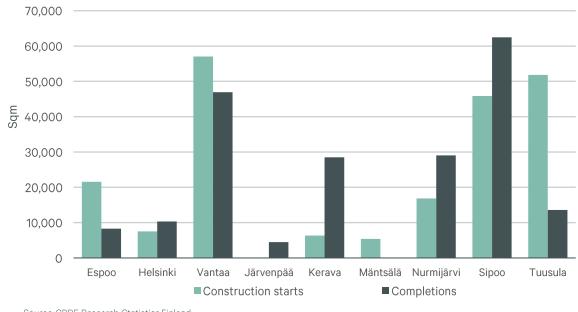
13.5€/sqm/mth (Q4 2023)

3.8% (Q4 2023)

Occupier market & construction activity

- The logistics occupier market has experienced softening due to weakened economic conditions. The availability of larger logistics properties increased in the first guarter of the year, primarily due to new development.
- Logicenters is expanding further in Finland, with plans to develop a 5,100 sgm logistics terminal for Dachser near Tampere-Pirkkala Airport. The Evli Renewable infrastructure Fund II, in collaboration with Helen, is investing in one of the largest electricity storage facilities in Finland, located in Nurmijärvi, which is expected to be completed in 2025. In addition, construction of the 3PLogistiikka Group's new 18,000 sqm modern logistics center began in Bastukärr, Sipoo.
- It is projected that 80,000 sgm of new logistics space will be completed in the HMA in 2024. The majority of the largest construction projects were centered in Vantaa, Sipoo and Tuusula in 2023. Greater Helsinki saw a total of 138,000 sgm of new I&L space, compared to the HMA where a total of 65,000 sqm of I&L space was completed.

I&L CONSTRUCTION STARTS AND COMPLETIONS IN 2023 IN HMA AND GREATER HELSINKI



Source: CBRE Research, Statistics Finland

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